# **COURSE DETAIL**

### CONSUMER ENGAGEMENT AND SOCIAL MEDIA MARKETING

## **Country**

**Taiwan** 

#### **Host Institution**

**National Taiwan University** 

## Program(s)

National Taiwan University

### **UCEAP Course Level**

**Upper Division** 

## **UCEAP Subject Area(s)**

**Business Administration** 

#### **UCEAP Course Number**

115

### **UCEAP Course Suffix**

#### **UCEAP Official Title**

CONSUMER ENGAGEMENT AND SOCIAL MEDIA MARKETING

# **UCEAP Transcript Title**

SOCIAL MEDIA MKTG

## **UCEAP Quarter Units**

3.00

### **UCEAP Semester Units**

2.00

### **Course Description**

Digital platforms, especially social media, help consumers garner information, network, socialize, and share opinions on their consumption decisions with friends and other like-minded consumers. Hence, to achieve their profitability objectives, business managers need a clear understanding of engaging with the new socially connected consumer through an effective marketing strategy.

This course teaches fundamental principles of how to manage networked customers. In addition, it provides a basic understanding of social media platforms and how to choose amongst the various platforms. Finally, students learn the foundations of developing a successful network marketing strategy from industry stalwarts, sharing their experience and insights as guest speakers.

Prior basic knowledge of marketing is preferred though not necessary.

## Language(s) of Instruction

English

#### **Host Institution Course Number**

MGT5004

#### **Host Institution Course Title**

CONSUMER ENGAGEMENT AND SOCIAL MEDIA MARKETING

## **Host Institution Campus**

# **Host Institution Faculty**

Management

# **Host Institution Degree**

# **Host Institution Department**

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