## **COURSE DETAIL**

#### **STRATEGY AND MANAGEMENT**

### **Country**

Netherlands

#### **Host Institution**

**Utrecht University** 

### Program(s)

**Utrecht University** 

#### **UCEAP Course Level**

**Upper Division** 

### **UCEAP Subject Area(s)**

**Business Administration** 

#### **UCEAP Course Number**

108

#### **UCEAP Course Suffix**

#### **UCEAP Official Title**

STRATEGY AND MANAGEMENT

### **UCEAP Transcript Title**

STRATEGY&MANAGEMENT

### **UCEAP Quarter Units**

6.00

#### **UCEAP Semester Units**

4.00

#### **Course Description**

Strategic management studies why some firms are more successful than others. As such, this course integrates knowledge and skills gained from prior studies on marketing, management, finance, and accounting. This course focuses on the key theoretical ideas and concepts of strategic management and how to apply them in practice and on business-level, corporate-level, and global-level strategy by analyzing strategic options available to multi-divisional, multi-national firms. In drawing on these tools, students adopt a general management point of view by analyzing strategies in light of the total enterprise. Moreover, because of the limitations of applying static analysis in the real world, the course underlines the dynamic nature of effective strategy formulation and implementation. This shifts the emphasis from generic strategies of cost leadership and differentiation based on industry analysis (i.e., Porterian approaches) to strategies that managers should develop for resource and knowledge building, entrepreneurship, leadership, innovation, and learning. A key focus in the course is on firm-specific unique resources and competencies and their deployment for improving company performance. The purpose is not to inflict new theories but to enable students to apply their accumulated knowledge to address real-world business problems. This discussion-based course draws heavily on case analyses, simulation, and experiential exercises to develop a deeper understanding of strategic management. 3

## Language(s) of Instruction

English

### **Host Institution Course Number**

ECB3SM

### **Host Institution Course Title**

STRATEGY AND MANAGEMENT

### **Host Institution Campus**

**Utrecht University** 

# **Host Institution Faculty**

Faculty of Law, Economics and Governance

# **Host Institution Degree**

**Economics and Business Economics** 

# **Host Institution Department**

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