

COURSE DETAIL

PSYCHOLOGY OF PERSUASION: CONFLICT, MEDIATION, AND NEGOTIATION

Country

Spain

Host Institution

Complutense University of Madrid

Program(s)

Complutense University of Madrid

UCEAP Course Level

Upper Division

UCEAP Subject Area(s)

Psychology

UCEAP Course Number

134

UCEAP Course Suffix**UCEAP Official Title**

PSYCHOLOGY OF PERSUASION: CONFLICT, MEDIATION, AND NEGOTIATION

UCEAP Transcript Title

PSYCH OF PERSUASION

UCEAP Quarter Units

5.00

UCEAP Semester Units

3.30

Course Description

This course discusses the identification and use of persuasive communication and conflict management in the context of psychological and social intervention.

Language(s) of Instruction

Spanish

Host Institution Course Number

800203

Host Institution Course Title

PSYCHOLOGY OF PERSUASION: CONFLICT, MEDIATION, AND NEGOTIATION

Host Institution Campus

Campus de Somosaguas

Host Institution Faculty

Facultad de Psicología

Host Institution Degree

Grado en Psicología

Host Institution Department

Psicología Social

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