

# COURSE DETAIL

## CONFLICT ANALYSIS AND NEGOTIATION DESIGN

**Country**

Denmark

**Host Institution**

University of Copenhagen

**Program(s)**

University of Copenhagen

**UCEAP Course Level**

Upper Division

**UCEAP Subject Area(s)**

Environmental Studies

**UCEAP Course Number**

105

**UCEAP Course Suffix****UCEAP Official Title**

CONFLICT ANALYSIS AND NEGOTIATION DESIGN

**UCEAP Transcript Title**

CONFLICT ANALYSIS

**UCEAP Quarter Units**

6.00

**UCEAP Semester Units**

4.00

## **Course Description**

This course on conflict analysis and negotiation design offers valuable knowledge and skills to students in fields involving the environment, land use, urban planning, or natural resource management. In order to prepare for a profession involving public policy decision making, a process which involves negotiation of scientific knowledge against values, concerns, and conflicting interests of the public, students are provided with skills to tailor a negotiation process at both the personal and process level to a specific conflict. Themes covered in this course include discourse, culture, institutions, power, capacity, incentives, cognition, and several social psychological factors. Additionally, students learn that a universal approach to conflict management is not equally effective in different countries, and that they must educate themselves on the political culture and social values of the people with whom they are working in order to find success in natural resource decision making. Students practice implementing their knowledge and skills through group discussions as well as an individual project report on a real life case of their choosing.

## **Language(s) of Instruction**

English

## **Host Institution Course Number**

NIFK17002U

## **Host Institution Course Title**

CONFLICT ANALYSIS AND NEGOTIATION DESIGN

## **Host Institution Campus**

Science

## **Host Institution Faculty**

## **Host Institution Degree**

## **Host Institution Department**

Food and Resource Economics; Geoscience and Natural Resource Management

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