

## COURSE DETAIL

### THE PSYCHOLOGY OF INTERNATIONAL RELATIONS AND FOREIGN POLICY

**Country**

France

**Host Institution**

Sciences Po Reims

**Program(s)**

Sciences Po Reims

**UCEAP Course Level**

Upper Division

**UCEAP Subject Area(s)**

International Studies

**UCEAP Course Number**

103

**UCEAP Course Suffix****UCEAP Official Title**

THE PSYCHOLOGY OF INTERNATIONAL RELATIONS AND FOREIGN POLICY

**UCEAP Transcript Title**

PSY OF INTL RELATN

**UCEAP Quarter Units**

4.50

**UCEAP Semester Units**

**Course Description**

This class examines the general conceptual and practical issues confronting the application of psychological variables in the study of foreign policy and international relations. Psychology has been an underutilized subject that needs to be given a more central role in international studies, and recently there is a renewed interest for psychology in the field of International Relations which can be viewed as a part of broader changes occurring in the discipline. Earlier research has proved that incorporating psychological knowledge can enhance our understanding of effective leadership, the decision-making process of leaders, the impact of leaders' personalities on foreign policy choices they make, such as decisions to go to war or make peace, etc. Paying careful attention to the psychological dimensions of international relations adds a broader socio-psychological dimension to political analysis. For this purpose, this course brings research on cognitive, emotional, and other socio-psychological processes into the study of foreign policy to reach a more contextualized understanding of foreign policy behavior. In doing so it poses questions about the social psychology of international relations and examines the role of socio-psychological variables in some of the leading paradigms of foreign policy analysis. The class starts with an overview of general conceptual issues. Students also review the role social psychology has played in the study of foreign policy. Next, the course covers the socio-psychological aspects of effective leadership, decision making, communication and negotiations in foreign policy. The class also pays special attention to the role of emotions, as well as the ability to understand and successfully manage emotions, in foreign relations with a particular focus on ethnic conflict, bargaining, and diplomacy.

**Language(s) of Instruction**

English

**Host Institution Course Number**

18991

**Host Institution Course Title**

## THE PSYCHOLOGY OF INTERNATIONAL RELATIONS AND FOREIGN POLICY

### **Host Institution Campus**

Seminar

### **Host Institution Faculty**

### **Host Institution Degree**

### **Host Institution Department**

International Affairs & Strategy

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