# **COURSE DETAIL**

#### **FUNDAMENTALS OF MARKETING**

## **Country**

Spain

#### **Host Institution**

Complutense University of Madrid

## Program(s)

Complutense University of Madrid

#### **UCEAP Course Level**

**Upper Division** 

## **UCEAP Subject Area(s)**

**Business Administration** 

#### **UCEAP Course Number**

105

### **UCEAP Course Suffix**

#### **UCEAP Official Title**

FUNDAMENTALS OF MARKETING

## **UCEAP Transcript Title**

MARKETING FUNDAMNTL

## **UCEAP Quarter Units**

5.00

#### **UCEAP Semester Units**

3.30

## **Course Description**

This course offers an introduction to marketing and the management of marketing processes. Topics include: micro-macro environment; consumer and B2B behavior; market research; management information systems in marketing; segmentation and positioning strategies; product and services; brand management and strategies; pricing strategies; distribution; media and communication strategies; marketing and new technologies.

### Language(s) of Instruction

#### **Host Institution Course Number**

802285

#### **Host Institution Course Title**

**FUNDAMENTALS OF MARKETING** 

### **Host Institution Campus**

Somosaguas

## **Host Institution Faculty**

Facultad de Ciencias Económicas y Empresariales

# **Host Institution Degree**

GRADO EN ADMINISTRACIÓN Y DIRECCIÓN DE EMPRESAS

# **Host Institution Department**

Departamento de Marketing

**Print**