# **COURSE DETAIL**

### **ENTREPRENEURIAL FINANCE**

## **Country**

United Kingdom - England

#### **Host Institution**

**London School of Economics** 

### Program(s)

Summer at London School of Economics

#### **UCEAP Course Level**

**Upper Division** 

## **UCEAP Subject Area(s)**

**Economics Business Administration** 

#### **UCEAP Course Number**

129

### **UCEAP Course Suffix**

S

#### **UCEAP Official Title**

ENTREPRENEURIAL FINANCE

# **UCEAP Transcript Title**

**ENTREPR FINANCE** 

### **UCEAP Quarter Units**

5.50

### **UCEAP Semester Units**

## **Course Description**

This course answers the fundamental set of questions all entrepreneurs should ask themselves: When do we raise money? How much? From whom? Under what terms? What are the longer-term implications of the chosen financing strategy? The course further considers the investor's viewpoint as well, since understanding the motivations and incentives faced by ones counterpart is critical to avoiding financing pitfalls and successfully negotiating the best financing outcome for ones venture. Several cases concern technology-based businesses, though the emphasis is on gaining insights into entrepreneurial finance.

## Language(s) of Instruction

English

**Host Institution Course Number** 

FM200

**Host Institution Course Title** 

ENTREPRENEURIAL FINANCE

**Host Institution Campus** 

**Host Institution Faculty** 

**Host Institution Degree** 

**Host Institution Department** 

Finance

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