

# COURSE DETAIL

## NEUROECONOMICS AND PSYCHOLOGY OF DECISION

**Country**

France

**Host Institution**

Institut d'Etudes Politiques (Sciences Po)

**Program(s)**

Sciences Po Paris

**UCEAP Course Level**

Upper Division

**UCEAP Subject Area(s)**

Psychology Economics

**UCEAP Course Number**

135

**UCEAP Course Suffix****UCEAP Official Title**

NEUROECONOMICS AND PSYCHOLOGY OF DECISION

**UCEAP Transcript Title**

NEUROECON & PSYCH

**UCEAP Quarter Units**

4.50

**UCEAP Semester Units**

3.00

## Course Description

This course covers the recent developments in experimental and behavioral economics as well as their extension into neuroeconomics. It demonstrates how developments in cognitive psychology and neural exploration in the subjective representations of the stakeholders have enriched the discipline at the microeconomic and macroeconomic levels. The course investigates several iterations of this young sector which is being shaped by a never-before-seen cooperation between the hard sciences and the social sciences by showcasing several applications: monetary incentivization, entrepreneurship behavior and attention control, behavioral finances, risk attitudes, the rules of cooperation, the role of knowledge and belief in decision making, the mechanisms of coordination, et cetera.

## Language(s) of Instruction

French

## Host Institution Course Number

CECO 25F03

## Host Institution Course Title

NEUROÉCONOMIE ET PSYCHOLOGIE DE LA DÉCISION (DU CERVEAU À L'ÉCONOMIE)

## Host Institution Course Details

[https://syllabus.sciencespo.fr/fr/?mapping/188749#\\_ga=2.239386437.731174888.163...](https://syllabus.sciencespo.fr/fr/?mapping/188749#_ga=2.239386437.731174888.163...)

## Host Institution Campus

## Host Institution Faculty

## Host Institution Degree

Seminar

## Host Institution Department

Economics

**Course Last Reviewed**

2021-2022

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