

# COURSE DETAIL

## FOREIGN TRADE I

**Country**

Spain

**Host Institution**

Pompeu Fabra University

**Program(s)**

International Business Economics

**UCEAP Course Level**

Upper Division

**UCEAP Subject Area(s)**

Economics Business Administration

**UCEAP Course Number**

152

**UCEAP Course Suffix****UCEAP Official Title**

FOREIGN TRADE I

**UCEAP Transcript Title**

FOREIGN TRADE I

**UCEAP Quarter Units**

4.00

**UCEAP Semester Units**

2.70

**Course Description**

This course presents the knowledge, tools, and skills required to manage a company's operational process of internationalization. Topics include: the international environment; customs and foreign trade; Incoterms and international pricing; documentation in foreign trade; international freight and carriage; international payment and collection methods; financing of international trade operations; international sales contracts; promotion and foreign markets.

**Language(s) of Instruction****Host Institution Course Number**

21868 / 21153

**Host Institution Course Title**

FOREIGN TRADE I

**Host Institution Campus**

Ciudadella Campus, Pompeu Fabra University

**Host Institution Faculty****Host Institution Degree****Host Institution Department**

Business Management & Administration; Economics

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