# **COURSE DETAIL**

# THEORIES AND PRACTICES OF CONTEMPORARY DIPLOMACY AND NEGOTIATIONS

## **Country**

France

#### **Host Institution**

Institut d'Etudes Politiques (Sciences Po)

## Program(s)

Sciences Po Paris

#### **UCEAP Course Level**

**Upper Division** 

# **UCEAP Subject Area(s)**

Political Science International Studies

### **UCEAP Course Number**

173

## **UCEAP Course Suffix**

C

#### **UCEAP Official Title**

THEORIES AND PRACTICES OF CONTEMPORARY DIPLOMACY AND NEGOTIATIONS

## **UCEAP Transcript Title**

THRY CONTEMP DIPLOM

## **UCEAP Quarter Units**

4.50

#### **UCEAP Semester Units**

3.00

## **Course Description**

This course offers a blended approach to contemporary diplomacy focused on theory and practice. It is built around a series of lectures that discuss the logic of modern diplomacy, intertwined with workshop sessions which provide an opportunity to engage in role-plays, dispute resolution exercises, and simulations. The lectures review the key challenges that globalization has imposed on the traditional diplomatic practices as well as the art of negotiation as a function of diplomacy. It also reviews iconic case studies; discusses the relevance of traditional and modern diplomatic practices; assesses the triangle between media, politics, and society; and distinguishes the strategies to succeed. Finally, the course offers an emphasis on intercultural diplomatic skills to broaden the perspectives of the course.

## Language(s) of Instruction

English

## **Host Institution Course Number**

**DAFF 25A26** 

#### **Host Institution Course Title**

THEORIES AND PRACTICES OF CONTEMPORARY DIPLOMACY AND NEGOTIATIONS

## **Host Institution Campus**

# **Host Institution Faculty**

# **Host Institution Degree**

Seminar

# **Host Institution Department**

International Relations

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