COURSE DETAIL

THEORIES AND PRACTICES OF CONTEMPORARY DIPLOMACY AND NEGOTIATIONS

Country
France

Host Institution
Institut d'Etudes Politiques (Sciences Po)

Program(s)
Sciences Po Paris

UCEAP Course Level
Upper Division

UCEAP Subject Area(s)
Political Science International Studies

UCEAP Course Number
173

UCEAP Course Suffix
C

UCEAP Official Title
THEORIES AND PRACTICES OF CONTEMPORARY DIPLOMACY AND NEGOTIATIONS

UCEAP Transcript Title
THRY CONTEMP DIPLOM

UCEAP Quarter Units
4.50

UCEAP Semester Units
3.00

Course Description

The philosophy of this course is to offer a blended approach on Contemporary Diplomacy focused on theory and practice. It is built around a series of lectures that discuss the logics of modern diplomacy, intertwined with workshop sessions during which students have an opportunity to use their learning by engaging with others in role-plays, dispute resolution exercises and simulations. The lectures review the key challenges that globalization has imposed on the traditional diplomatic practices as well as the art of negotiation as a function of diplomacy. The course also reviews iconic case studies, discusses the relevance of traditional and modern diplomatic practices, assesses the triangle between media-politics-society, and distinguishes the strategies to succeed. Finally, an emphasis on intercultural diplomatic skills is offered in order to broaden the perspectives of the course.

Language(s) of Instruction
English

Host Institution Course Number
DAFF 25A26

Host Institution Course Title
THEORIES AND PRACTICES OF CONTEMPORARY DIPLOMACY AND NEGOTIATIONS

Host Institution Course Details
https://syllabus.sciencespo.fr/en/?202520/291233

Host Institution Campus

Host Institution Faculty

Host Institution Degree

Seminar

Host Institution Department
International Relations

Course Last Reviewed
2025-2026

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