

## COURSE DETAIL

### THEORIES AND PRACTICES OF CONTEMPORARY DIPLOMACY AND NEGOTIATIONS

**Country**

France

**Host Institution**

Institut d'Etudes Politiques (Sciences Po)

**Program(s)**

Sciences Po Paris

**UCEAP Course Level**

Upper Division

**UCEAP Subject Area(s)**

Political Science International Studies

**UCEAP Course Number**

173

**UCEAP Course Suffix**

C

**UCEAP Official Title**

THEORIES AND PRACTICES OF CONTEMPORARY DIPLOMACY AND NEGOTIATIONS

**UCEAP Transcript Title**

THRY CONTEMP DIPLOM

**UCEAP Quarter Units**

4.50

**UCEAP Semester Units**

3.00

**Course Description**

This course offers a blended approach to contemporary diplomacy focused on theory and practice. It is built around a series of lectures that discuss the logic of modern diplomacy, intertwined with workshop sessions which provide an opportunity to engage in role-plays, dispute resolution exercises, and simulations. The lectures review the key challenges that globalization has imposed on the traditional diplomatic practices as well as the art of negotiation as a function of diplomacy. It also reviews iconic case studies; discusses the relevance of traditional and modern diplomatic practices; assesses the triangle between media, politics, and society; and distinguishes the strategies to succeed. Finally, the course offers an emphasis on intercultural diplomatic skills to broaden the perspectives of the course.

**Language(s) of Instruction**

English

**Host Institution Course Number**

DAFF 25A26

**Host Institution Course Title**

THEORIES AND PRACTICES OF CONTEMPORARY DIPLOMACY AND NEGOTIATIONS

**Host Institution Course Details****Host Institution Campus****Host Institution Faculty****Host Institution Degree**

Seminar

**Host Institution Department**

International Relations

## Course Last Reviewed

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