## **COURSE DETAIL**

## COMPARATIVE BUSINESS AND EUROPEAN LAW

Country

Italy

**Host Institution** University of Commerce Luigi Bocconi

**Program(s)** Bocconi University

UCEAP Course Level Upper Division

UCEAP Subject Area(s) Legal Studies Business Administration

**UCEAP Course Number** 112

**UCEAP Course Suffix** 

UCEAP Official Title COMPARATIVE BUSINESS AND EUROPEAN LAW

UCEAP Transcript Title COMP BUS&EUROPE LAW

**UCEAP Quarter Units** 6.00

**UCEAP Semester Units** 4.00

## **Course Description**

An understanding of the rules governing international commercial transactions is a fundamental tool for professionals practicing in businessrelated areas. This course offers an in-depth introduction to the regulation of international commercial transactions. While the course focuses on technical legal issues, emphasis is also put on economic and political considerations affecting the regulation of international business. The course is divided into two parts. The first part explores international business transactions and covers the following main topics: international sales of goods and the UN Convention on Contracts for the International Sale of Goods; the documentary sale transaction, commercial terms, and bills of lading and letters of credit; agency and distributorships; licensing distribution or production abroad, and technology transfer; franchising; foreign direct investment; shareholders' agreements; and mergers. The second part of the course examines international trade law and covers the following main topics: international trade, from the GATT to the WTO; GATT nondiscrimination principles: MFN and NT; trade in goods (GATT) and trade in services (GATS), and exceptions from WTO free-trade rules; TBT and SPS Agreements, and TRIPs; WTO and Regional Trade Agreements; fair trade and trade remedies: dumping and subsidies; international protection of foreign investments; and EU Commercial Policy: CETA and future developments. Students complete a written finale exam.

Language(s) of Instruction

English

Host Institution Course Number 30058

Host Institution Course Title COMPARATIVE BUSINESS AND EUROPEAN LAW

Host Institution Campus University of Commerce Luigi Bocconi

**Host Institution Faculty** 

Host Institution Degree	
Host Institution Department Law	
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