

## COURSE DETAIL

### LEADERSHIP SKILLS

**Country**

Italy

**Host Institution**

University of Commerce Luigi Bocconi

**Program(s)**

Bocconi University

**UCEAP Course Level**

Upper Division

**UCEAP Subject Area(s)**

Business Administration

**UCEAP Course Number**

150

**UCEAP Course Suffix****UCEAP Official Title**

LEADERSHIP SKILLS

**UCEAP Transcript Title**

LEADERSHIP SKILLS

**UCEAP Quarter Units**

6.00

**UCEAP Semester Units**

4.00

## Course Description

This course gives students the opportunity to improve their ability to build and manage constructive relationships and to get to high value added results managing not only their own, but also other people's performance. The determinants of optimal performance, that is competence, motivation, and positive psychological states, are explored with the aim of both improving the ability to engage oneself and the people they are working with, and the effectiveness when managing problem/underperforming people. Leadership skills gives students the opportunity to reflect and act upon change: change is one of the relevant dimensions of leadership and becoming a leader requires students to go through a personal and professional transition. This course provides the resources needed to specifically manage the transition from Individual Contributor to Manager, encouraging a greater self-awareness and therefore increased effectiveness. This course covers the main theories of leadership: trait, situational approach, transactional, transformational and charismatic leadership; the dark side of leadership. It also covers leadership skills: influence, integration of differences, compelling communication, leading for excellent performance. Other topics covered include: designing and leading teams; minorities, women, and leadership; organizational culture and leadership in multicultural environments. Prerequisites: Basic knowledge of organizational behavior.

### Language(s) of Instruction

English

### Host Institution Course Number

30262

### Host Institution Course Title

LEADERSHIP SKILLS

### Host Institution Campus

Bocconi University

### Host Institution Faculty

**Host Institution Degree**

**Host Institution Department**  
Management

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