

COURSE DETAIL

ADVANCED NEGOTIATION AND MEDIATION

Country

United Kingdom - England

Host Institution

London School of Economics

Program(s)

Summer at London School of Economics

UCEAP Course Level

Upper Division

UCEAP Subject Area(s)

Legal Studies

UCEAP Course Number

123

UCEAP Course Suffix

S

UCEAP Official Title

ADVANCED NEGOTIATION AND MEDIATION

UCEAP Transcript Title

ADV NEGOTIATION

UCEAP Quarter Units

5.50

UCEAP Semester Units

3.70

Course Description

This course introduces a range of issues surrounding the dynamics of disputes and the advanced models of negotiation and mediation designed to aid in their resolution. The focus of the course, which draws on insights from a range of disciplines including law, anthropology, psychology, and economics, is on looking at contemporary dispute resolution theories across a range of settings. An important feature of the course is the way in which it examines the interface between theory and practice. Academic staff is joined by leading practitioners in exposing students to the everyday dynamics of negotiation and mediation.

Language(s) of Instruction

English

Host Institution Course Number

LL300

Host Institution Course Title

ADVANCED NEGOTIATION AND MEDIATION

Host Institution Campus

Host Institution Faculty

Host Institution Degree

Host Institution Department

Law

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