# COURSE DETAIL

## MANAGING PEOPLE

**Country**
Australia

**Host Institution**
University of New South Wales

**Program(s)**
University of New South Wales

**UCEAP Course Level**
Upper Division

**UCEAP Subject Area(s)**
Business Administration

**UCEAP Course Number**
126

**UCEAP Course Suffix**

**UCEAP Official Title**
MANAGING PEOPLE

**UCEAP Transcript Title**
MANAGING PEOPLE

**UCEAP Quarter Units**
6.00

**UCEAP Semester Units**
4.00

## Course Description

This course examines the core theories and concepts of managing human behavior in organizations. It covers a variety of theories and concepts to provide a foundational understanding of the attributes of individual behavior in organizations, including personality, motivation, decision-making, as well as interpersonal behaviors, including teamwork, power and influence, leadership, and communication.

**Language(s) of Instruction**
English

**Host Institution Course Number**
MGMT2721

**Host Institution Course Title**
MANAGING PEOPLE

**Host Institution Course Details**
https://www.handbook.unsw.edu.au/undergraduate/courses/2025/MGMT2721?year=2025

**Host Institution Campus**
Sydney

**Host Institution Faculty**
Business

**Host Institution Degree**

**Host Institution Department**

**Course Last Reviewed**
2025-2026

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