COURSE DETAIL

BEHAVIORAL SCIENCE AND GROUP PROCESSES

Country
United Kingdom - England

Host Institution
London School of Economics

Program(s)
London School of Economics

UCEAP Course Level
Upper Division

UCEAP Subject Area(s)
Psychology

UCEAP Course Number
104

UCEAP Course Suffix

UCEAP Official Title
BEHAVIORAL SCIENCE AND GROUP PROCESSES

UCEAP Transcript Title
BEHAVIORAL SCIENCE

UCEAP Quarter Units
6.00

UCEAP Semester Units
4.00

Course Description

This course introduces students to the foundations of Behavioral Science: the science that explains and predicts how humans make decisions. Students are introduced to the way in which we make judgements and investigate strategies for decision making. Students study cognitive biases and aspects of context which influence how/what judgements and decisions we make. This course also delves into the dynamics of decision-making in groups, exploring topics such as how groups make decisions effectively and the common pitfalls that can impede their success. Additionally, students delve into the role of choice architecture in shaping group decision-making processes, and analyze various heuristics that individuals use, such as anchoring and receptiveness, which can impact group decision-making. Importantly, across both parts of the course, discussion of core concepts and examples are woven together with new advances and applications in the field.

Language(s) of Instruction
English

Host Institution Course Number
MG311

Host Institution Course Title
BEHAVIOURAL SCIENCE AND GROUP PROCESSES

Host Institution Course Details
https://www.lse.ac.uk/resources/calendar/courseGuides/MG/2025_MG311.htm

Host Institution Campus

Host Institution Faculty

Host Institution Degree

Host Institution Department

Management

Course Last Reviewed
2026-2027

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