

COURSE DETAIL

PERSONNEL ECONOMICS

Country

Korea, South

Host Institution

Yonsei University

Program(s)

Yonsei University

UCEAP Course Level

Upper Division

UCEAP Subject Area(s)

Economics

UCEAP Course Number

103

UCEAP Course Suffix**UCEAP Official Title**

PERSONNEL ECONOMICS

UCEAP Transcript Title

PERSONNEL ECONOMICS

UCEAP Quarter Units

4.50

UCEAP Semester Units

3.00

Course Description

Personnel Economics studies the economics of the workplace using simple but formal economic models. Models of employee motivation, compensation, and selection are melded with real-world examples and with field studies of actual workplaces. Personnel economics takes an economic approach to the two key problems of human resource management (HRM): employee selection and employee motivation. The course approach combines elements of microeconomic theory, behavioral economics, and evidence from lab, field, and natural experiments. Familiarity with intermediate microeconomic theory such as budget constraints and indifference curves is presupposed. Familiarity with basic probability and regression analysis is helpful but not essential.

Language(s) of Instruction

English

Host Institution Course Number

ECO3138

Host Institution Course Title

PERSONNEL ECONOMICS

Host Institution Course Details

<https://underwood1.yonsei.ac.k>

Host Institution Campus

Host Institution Faculty

Host Institution Degree

Host Institution Department

Course Last Reviewed

2025-2026

[Print](#)