COURSE DETAIL

PERSONNEL ECONOMICS
Country Korea, South
Host Institution Yonsei University
Program(s) Yonsei University
UCEAP Course Level Upper Division
UCEAP Subject Area(s) Economics
UCEAP Course Number 103
UCEAP Course Suffix
UCEAP Official Title PERSONNEL ECONOMICS
UCEAP Transcript Title PERSONNEL ECONOMICS
UCEAP Quarter Units 4.50
UCEAP Semester Units 3.00

Course Description

Personnel Economics studies the economics of the workplace using simple but formal economic models. Models of employee motivation, compensation, and selection are melded with real-world examples and with field studies of actual workplaces. Personnel economics takes an economic approach to the two key problems of human resource management (HRM): employee selection and employee motivation. The course approach combines elements of microeconomic theory, behavioral economics, and evidence from lab, field, and natural experiments. Familiarity with intermediate microeconomic theory such as budget constraints and indifference curves is presupposed. Familiarity with basic probability and regression analysis is helpful but not essential.

Language(s) of Instruction
English

Host Institution Course Number
ECO3138

Host Institution Course Title
PERSONNEL ECONOMICS

Host Institution Course Details
https://underwood1.yonsei.ac.k

Host Institution Campus

Host Institution Faculty

Host Institution Degree

Host Institution Department

Course Last Reviewed
2025-2026

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