

COURSE DETAIL

PRESENTATION AND NEGOTIATION

Country

Japan

Host Institution

Keio University

Program(s)

Keio University

UCEAP Course Level

Upper Division

UCEAP Subject Area(s)

Legal Studies

UCEAP Course Number

189

UCEAP Course Suffix**UCEAP Official Title**

PRESENTATION AND NEGOTIATION

UCEAP Transcript Title

PRESENTATN & NEGOTN

UCEAP Quarter Units

3.00

UCEAP Semester Units

2.00

Course Description

This course presents opportunities to learn and practice the basic skills of presentation and negotiation through case studies and role play.

Language(s) of Instruction

English

Host Institution Course Number

N/A

Host Institution Course Title

LEGAL PRESENTATION AND NEGOTIATION 1: INTRODUCTION TO
INTERNATIONAL BUSINESS AND PUBLIC LAWS

Host Institution Course Details

<https://gslbs.keio.jp/pub-syllabus/detail?ttblyr=2026&entno=91125&lang=en>

Host Institution Campus

Keio University

Host Institution Faculty

Host Institution Degree

Host Institution Department

Law

Course Last Reviewed

2025-2026

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